



Carlo Fassi

Carlo Fassi joined The Southern Group's Jacksonville office in 2019 after managing several high-profile political campaigns for candidates in northeast Florida and statewide. Carlo's years in politics have helped him establish a deep network of personal relationships and develop expertise in a range of policy areas, including education, energy, and local government.



Early in his career, Carlo lobbied for Kinder Morgan, the nation's largest energy infrastructure company, helping to spearhead the company's North Florida public affairs effort related to the development of a three-state, 320-mile, \$1 billion energy pipeline.

Carlo also represented Kinder Morgan on most matters relating to their operating interests at the Port of Fernandina Beach in Nassau County. Just prior to joining Southern, Carlo successfully managed 4th Judicial Circuit State Attorney Melissa Nelson's 2016 election campaign and served as Nelson's senior public affairs assistant. In that role, Carlo successfully lobbied the state legislature to help fund Florida's first Conviction Integrity Unit.

Carlo attended the University of North Florida where he served as student body president for two years. During his second term, Carlo was elected chairman of the Florida Student Association, a constitutionally recognized board that represents the interests of more than 330,000 students in Florida's public universities. As chairman, Carlo served as the student representative on the Florida Board of Governors, the State University System's gubernatorially appointed governing board.

Carlo is a graduate of Class III of the James Madison Institute Leaders Fellows Program and currently serves on the Jacksonville Public Library Board of Trustees. A native of Miami Beach, Carlo has lived in Florida most of his life and currently resides in Jacksonville.



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